Triangle, Inc. FY17 annual report



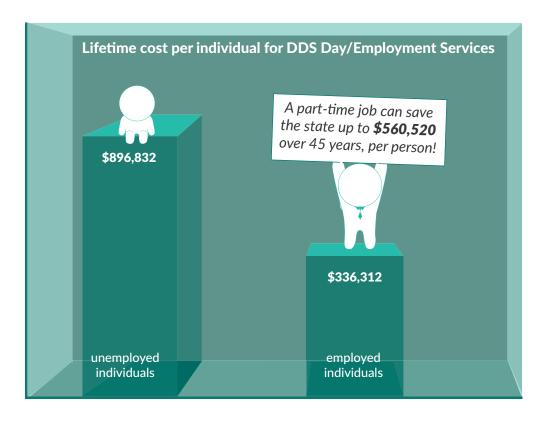
Our Mission

Statistics tell us that people with disabilities are disproportionately underemployed and unengaged in their communities. Unfortunately, people with disabilities are often overlooked and lack the same opportunities that may be granted to others. Our staff work day in and day out to improve these statistics by promoting equality and establishing promising futures for every individual, regardless of their disability.

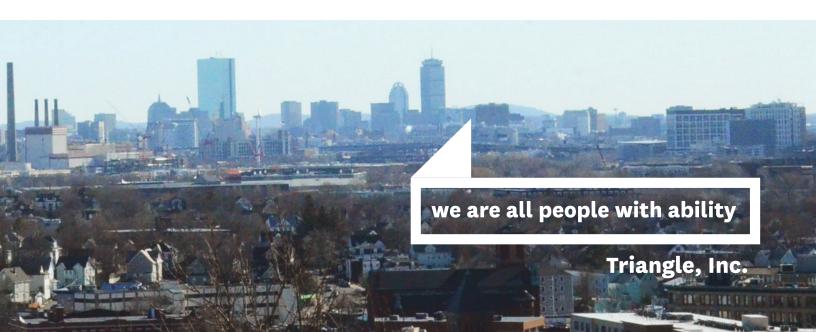
80% of individuals with a disability who have not entered the workforce before graduating have difficulty acquiring sustainable employment.



Through support, challenge, and opportunity, Triangle, Inc. empowers people with disabilities and their families to enjoy rich, fulfilling lives. We are committed to helping the world realize that we are all people with ability.



Holding a job does more than save our government money; it can also enable greater independence, self-advocacy, and improve self-worth.





Coleman Nee

Chief Executive Officer

Dear Friends.

As Triangle, Inc. completes its 46th year of operation, I'm excited to tell you about the innovative transitions our organization is making as it evolves to meet the needs of our participants.

Triangle, Inc. has long served as a stable, safe, and enriching environment. To enhance our participants' independence, all of our programs are now becoming community-based, giving the individuals we serve the opportunity to expertly navigate through their own communities. Triangle, Inc.'s network has extended to include employers, community organizations, and institutions of higher learning.

These partnerships are already paying dividends—in the past year, our career services programs have made 322 unique job placements for the 478 participants currently working towards employment. Our 43 residents at ten residential homes are now encouraged to join recreation activities and to pursue memberships at local organizations as additional ways to be engaged citizens. With your support, we know these numbers are only the beginning of the impact we can make together.

This past May, we were able to highlight our accomplishments at Amplify, our 46th Annual Celebration. Program participant Shannon described how she not only secured paid employment through Triangle, Inc.'s School-to-Career program, but also learned to navigate the MBTA. Jordan spoke with pride about his IMPACT: Ability training through Triangle, Inc.'s partnership with Boston Public Schools. Referring to his graduation from the program, Jordan said, "My mom feels great because she always takes care of me and now I can care for myself."

Triangle, Inc. is providing high-quality services to people with disabilities in a number of ways. Read on to learn about what we're doing, and how you can play a role in our evolution.

Thank you,

Coleman Nee

Chief Executive Officer

Must Rice

Meet Shannon

Shannon has been a member of the Triangle, Inc. community for three years. Shannon was introduced to Triangle, Inc. during high school, as she prepared for her post-graduation transition. In her time with us, Shannon has actively participated in many of our programs, including video production with Ablevision, becoming a Service Warrior with EPIC, and participating in the School to Career program to learn job readiness skills for employment. Shannon prepared to enter the workforce by building her resume and practicing job interview skills.

Shannon was dedicated and focused on gaining her independence, and in May 2016, Shannon excitedly accepted a position at Ocean State Job Lot. Since her very first day, our School-to-Career staff have continued to give Shannon individualized support to ensure that she is not only employed, but that she is meeting her career goals and thriving at work.

Shannon was happy with her job but wanted to continue her professional development. She expressed interest in becoming a receptionist, and our Triangle, Inc. staff supported Shannon by training her at our headquarters' reception desk

where she learned phone etiquette and how to greet and direct visitors. When the Department of Developmental Services contacted Triangle, Inc. looking to hire a Receptionist, Shannon's job coach encouraged her to apply. Shannon continued to refine her skills and put her best foot forward at the interview. The hiring manager saw Shannon's dedication and offered her the position! Shannon now works five days per week supporting the DDS Metro North office. When we asked Shannon what she likes most about working she exclaimed, "I love being an independent woman!"

We are proud of Shannon's perseverance and commitment to reach her goals. Our successes are the result of a collaboration between our hardworking participants, staff, and community partners. Because of these efforts, Shannon is able to utilize her talents at a meaningful job and work toward a successful career.

"I love being an independent woman!"



Dr. Philip
Conti and Harry
Ableson turned the Linden
Congregational Church into
Malden's first ever workshop for
individuals with disabilities. With
just one paid staff member, five
program participants, and \$8k
budget, then-called "Project
Triangle" opened its
doors.

The School-to-Career (STC) program was launched in Malden and Randolph to help high school students and recent graduates achieve their career, educational, and personal goals.

Project Triangle officially changed its name to Triangle, Inc.

1971 1973 1987 1993

The agency
bought its first
residence home at 107
Oliver Street. The house
welcomed six young men
and women who lived in a
family environment with
their host parents.

Triangle, Inc. opened its Malden location at 420 Pearl Street, a space built to accommodate large manufacturing projects for the sheltered work program. Today, it serves as our headquarters.

After the
successful launch of the
Service Warriors program
and encouraged by Triangle,
Inc.'s track record of strong
collaboration, Empowering
People for Inclusive
Communities (EPIC) was
fully integrated into
Triangle, Inc.

To help students
take the first steps
toward a career, Triangle,
Inc. launched Transitions to
Successful Careers (TSC). This
short-term program exposes
young job seekers to a career
readiness course, a sixweek internship, and job
coaching services.

With its sights
set on serving more
Boston youth, Triangle,
Inc. opened an office at the
Nonprofit Center in the heart
of Downtown Boston. EPIC,
IMPACT, and other employment
initiatives move to increase
accessibility of their
services to Boston
residents.

Triangle, Inc. became an official home of the Accessible Icon.

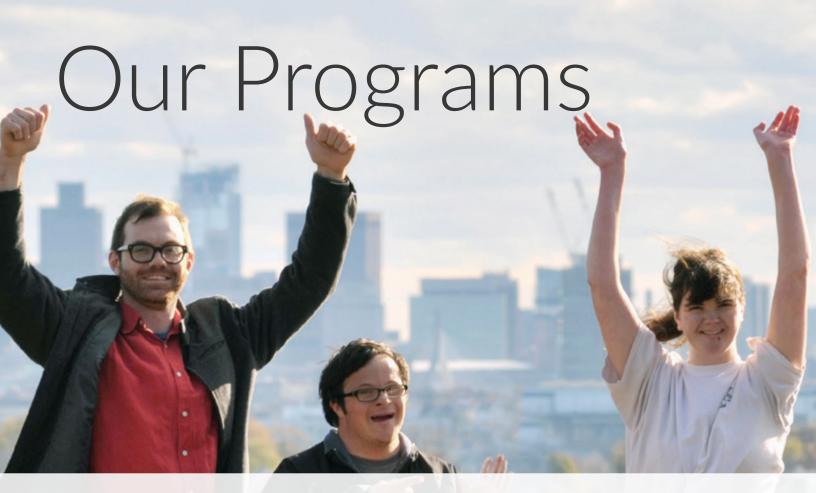
2001 2011 2012 2013 2015 2016 2017

Triangle, Inc.
incorporated with IMPACT
and launched the IMPACT:Ability
initiative, empowering people
with disabilities to prevent abuse.
IMPACT:Ability has become a national
model for abuse prevention, the only
program that simultaneously teaches
people with disabilities to protect
themselves while working with service
providers and schools to improve
their collective responses to
abuse.

Triangle, Inc.'s sheltered workshop shut its doors. Since closing, our primary focus has been to empower our participants to become active members of the community through initiatives that encourage competitive employment, self-advocacy, and independent living.

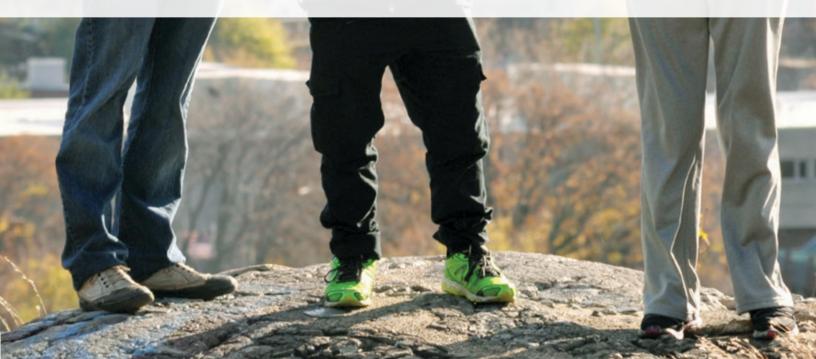
STC's
community-based
pilot program is launched.
Instead of meeting at our
headquarters, the program is
conducted off-site to foster
independence and build
broader community
networks.

A new
location is opened
in Downtown Malden
to provide access for
individuals seeking
supported employment
opportunities and
community
integration.



At Triangle, Inc. we believe that every person has the right to lead a healthy and happy life. Whether that means working toward independent living, having a successful career, becoming involved in the community, or any other personal milestone, Triangle, Inc. gives people with disabilities the tools they need to succeed.

Read on to learn more about how Triangle, Inc.'s innovative services ensure that each individual achieves their personal and career goals.



Meet Frank - A Triangle, Inc. Resident

We are very proud to have recently opened our tenth residence in the North Shore, adding another crucial tool that helps our participants lead fulfilling lives. Our residential homes promote independent living and a sense of community, exemplifying what Triangle, Inc. is all about.

Since our staff are always on call they routinely make sacrifices in their personal lives in order to be there for their Triangle family on holidays, special occasions, medical appointments, and extreme weather events - just to name a few. For many residents, this provides stability in their lives that they may not have otherwise and helps them overcome difficult times.

Danvers resident Frank epitomizes the positive role that our residential homes can play in someone's life. He has been living at his home for 13 years and has overcome many challenges with the support of his staff and four roommates. Frank is a prostate cancer survivor. A few years ago, he was admitted to the hospital for a heart-related complication and was later diagnosed with cancer. For two years, he

was in and out of the hospital having tests done, receiving treatments, and taking medication. Frank was transferred from a hospital to a nursing home and was eventually placed on Hospice care. Frank fought hard during this time, and, with the support of staff that were taking shifts to visit and care for him from afar, Frank started to get stronger. He focused his energy on getting better and was more determined than ever to return to his home – and he did.

Frank is now healthy and happy to be home. He enjoys helping around the office and shredding papers before taking an afternoon break on the porch for some fresh air. On the weekends, Frank attends community events and likes to dance in his wheelchair, his zest for life is infectious. When asked what the best part about being home is, he replied, "I love seeing my staff every day!"

"I love seeing my staff everyday!"





Triangle, Inc. has ten community residences in Metro North and North Shore neighborhoods. Individuals pursue their goals every day under the guidance of 24-hour staff. Supports are designed around each person's level of independence and personal priorities, balancing companionship with privacy.

Beverly Danvers Malden Melrose Peabody Reading Saugus Stoneham

Our Programs

Transition Services

School-to-Career (STC)

STC partners with students and recent graduates aged 16 to 26 to help them map out their careers, expand their opportunities through community internships, and ultimately secure competitive employment. We work hard to help our students find jobs that they are passionate about, and we provide the support and coaching they need to thrive at work.



Career & Community Access (CCA)

Career and Community Access (CCA) equips individuals aged 18 to 29 with the career exploration experiences and community living skills they need to enjoy more independent lives. On any given day, CCA participants might be on the Orange Line learning the MBTA, in a local kitchen making lasagna, or on the sales floor at a retail partner learning how to provide excellent customer service.

Life Services

Community Choices

Community Choices represents our population that are 50+ years of age and retired or approaching retirement. This group focuses on leading an active life, engaged in local culture and community activities.



Community All-Stars

Community All-Stars is a group of adults focused on entering the workforce through supported employment. They foster active living and community activities including trips to museums, music therapy and yoga classes, and education opportunities with community partners.

Placement Services

Career Services

We work one-on-one with job-seekers to help them start and advance promising careers at corporations, small businesses, retailers, and medical facilities. We help professionals looking to reenter the workforce, individuals striving to secure their first job, or new hires who need a little extra coaching at work.



Career Pathways

Our Career Pathways program connects youth and adult career-seekers with credentialed training and provides the comprehensive support they need to thrive in growth industries like Allied Health and Food Service. We work with organizations like The American Red Cross and Bunker Hill Community College to train certified nursing assistants and food preps. Through this program, we are able to guide individuals on a path to a successful career in a field of promising opportunities.



Supported Employment

We work with employers to meet their unique business needs. We can support hard to fill vacancies with small groups of qualified candidates led by a Triangle, Inc. job coach. This program's flexible structure allows the opportunity for employers to operate more efficiently while providing valuable work exposure to job-seekers. A Triangle, Inc. job coach is there to provide additional support and accommodations to ensure every task is completed in a professional and timely manner.



Empowering People for Inclusive Communities (EPIC)

EPIC is dedicated to challenging societal perceptions about people with disabilities by fostering leadership and self-advocacy skills in young people while educating the broader community.

EPIC Service Warriors

Service Warriors are leaders with disabilities, ages 16-23, who cultivate their leadership skills and become mindful citizens through community service. They partner with organizations like Boston Parks and Recreation, Community Servings, and City Year to make an impact on the community. The Service Warriors' largest project is Boston Serve, an annual service day when they lead more than 150 corporate and community volunteers in transforming a Boston Public School.

Throughout the year, Service Warriors also develop their leadership skills by studying disability history, learning the importance of voting and civic engagement, and expressing their leadership through the arts.

This past year, they completed 1856 hours of community service and 1164 hours of ableism, self-advocacy, and inlcusion trainings.

Community Training and Youth Support Groups

Our inclusive training teams offer individuals with and without disabilities the opportunity to explore topics like ableism, disability rights, and inclusion. EPIC also offers three monthly support groups for youth with disabilities: EPIC Youth Nights, QueerAble, and the EPIC Alumni Group. These meetings offer a safe space for youth to have challenging conversations and cultivate supportive relationships.

By bringing people with and without disabilities together to discuss ableism and inclusion, EPIC is fostering a more connected, mindful community.



IMPACT & IMPACT: Ability

IMPACT is an abuse-prevention program that joined Triangle, Inc. in 2005. Since then, IMPACT has expanded to provide robust services to people of all abilities that teach individuals and service providers how to prevent and respond to abuse.

IMPACT

IMPACT offers self-defense classes that are open to the public while also offering customized sessions to specific partners based upon their unique needs. IMPACT also offers customized abuse prevention, self-defense, assertive communication, and conflict de-escalation programs to schools, disability service organizations, community groups and businesses.

IMPACT:Ability

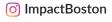
IMPACT: Ability is an evidence-based initiative that helps young people develop the verbal and physical safety skills they need to live happy, healthy lives in the community. Young adults with disabilities work with our highly trained coaches to learn how to use their voice and bodies to establish safe boundaries, discourage potential threats, and defend themselves in a moment of danger. Our instructors create realistic scenarios in which students apply their newly developed skills and practice reporting any unsafe interactions to at least two trustworthy people afterward.

IMPACT: Ability is the only initiative that teaches self-advocacy and defense skills to individuals while also educating service providers on how to best prevent and respond to abuse.

In FY17, IMPACT and IMPACT: Ability taught 3,050 students and trained 425 educators in abuse prevention classes and projects.

ImpactBoston.com











Triangle, Inc. Locations



Performance & Financials

Triangle, Inc. serves 87 communities throughout New England. Over 3,900 individuals are enrolled in our various programs and services. Our Employment Specialists have assisted with 322 competitive placements for 478 of our clients who are actively seeking employment.



\$10,248,886

Expenses

\$10,156,052

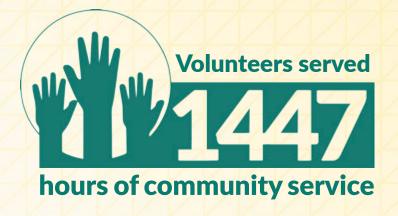
independent employment: our comprehensive services have prepared job-seekers for independent part-time or full-time employment

supported employment:

a group of qualified and trained professionals accompanied by Triangle, Inc. staff for on-site additional support as needed

151 *
idependent
employment
placements

171
supported employment placements



In FY17, we partnered with **99** employers. This reflects a **100%** increase from FY16.

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FY17: through June 30, 2017

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Events

Triangle, Inc.'s 24th Annual Golf Classic

August 29, 2016



Golfers from far and wide joined us at Pinehills Golf Course in Plymouth to play a friendly round of golf and support Triangle, Inc.'s innovative programs. Guests heard from Triangle Participant Jonathan, who landed a job at U-Haul after making a good impression at a job fair.

The Spirit of Triangle Cookout

September 9, 2016



Our annual Spirit Cookout gives Triangle, Inc. the chance to bring together all of our dedicated staff and participants and reward their hard work with a day of fun. We were joined by community supporters, volunteers, and families to celebrate all things Triangle. During the awards ceremony, we presented those who exemplify the Triangle mission with Spirit of Triangle Awards.

Boston Serve

November 5, 2016



This annual serve-a-thon is led by Triangle, Inc.'s EPIC Service Warriors. Last November, the Service Warriors led teams of community and corporate partners in repainting and refurbishing the Donald McKay K-8 School in East Boston.

Race for Ability: Triangle, Inc.'s First Annual 5K Fun Run

November 26, 2016



We hosted our first annual Fun Run last fall at Boston's scenic Franklin Park. Runners of all abilities completed a five-kilometer loop to raise awareness and funds for people with ability.

Amplify: The Voice of Independence, the Harmony of Inclusion

May 3, 2017



Amplify commemorated Triangle, Inc.'s 46 years of empowering people with ability. Old friends, honored guests, and new partners delighted in an exciting evening featuring guest speaker Dan Barry, reporter and columnist for The New York Times. We also honored Mayor Marty Walsh, Michael Scannell of State Street, Gary Champion of Clarks Americas, and Monika Masszi.

Our Employment Partners

Triangle, Inc. is dedicated to empowering individuals with disabilities to achieve their personal and professional goals. Our services ensure alignment between qualified candidates and a company's unique business needs. We are able to provide cost-efficient and effective staffing solutions for grass-roots organizations to large corporations. In FY17, we proudly partnered with the following employers:

A & A Towing and Insurance

Ability One

AMC Theatres

Atria Maplewood Place

B & W Market

Bark N Roll

Bay Cove Early Intervention

Bed Bath & Beyond

Bellas

Ben & Jerry's

Bertucci's

Better Companion Dog Sitting

BJ's Wholesale

Bluefish LLC

Boomerang

Bootstraps

Boston Sports Club

Cape Cod Polish

Cataldo

Charles Playhouse

Chicken & Rice

Chicken & Rice

Comcast

CVS

Digiscribe

Dunkin' Donuts

Fallas

FitzVogt

Gillian's Foods

Glenn Ridge Nursing

Harborlight Community Partners

Home Depot

Ikea

IMPACT Boston

Jacobson & Associates

K-Mart

Kendall Construction

Landmark Oceanview

Little Sisters of the Poor

Lowe's Home Improvement

Macy's

Malden Department of Public Works

Malden Public Schools

Marblehead JCC

Marist Hill Nursing Home

Market Basket

Marshall's

Massachusetts Department of Public Health

Mobil Convenience Store

Museum of Science



National Sales Associates (NSA) Newton Real Estate Not Your Average Joes **OISE** Boston On the Road Again Parkway Vet Hospital Party City Petsmart Polymere Pricerite Randolph DPW Red Robin Remember Salem Right at Home Rubin & Thompson Home Safari Landscaping Salem DPW Salvation Army Sephora Serenitee Restaurant Group Shaw's Smart Dental Sodexo

Spaulding Rehabilitation Hospital

Star Market Stop & Shop Tavern Vine Brook TD Mellon Bank of NY Teavana The Arbors at Winthrop TJ Maxx TLC @ Home Topsfield Fair Town Line Luxury Lanes Town of Randolph Triangle, Inc. TSA U-Haul VPNE @ Children's Hospital Walmart Wendy's Wicked Cool Kids Willow Rest Winter Hill School **YMCA**

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MFS Investment Management

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Joyce, Dorothy

Karagianis, Gail

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Kerr, Carolyn

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